

AeroWest 2026

Shaping the Future of West & Central African Aviation



Marriott Hotel, Ikeja, Lagos-Nigeria

September 2-4, 2026

About AeroWest 2026

AEROWEST is a summit specifically tailored to address West & Central Africa's critical challenges in aviation and unlock the immense potential of the region's aviation sector.

AeroWest 2026 is the premier international aviation conference & exhibition dedicated to West & Central Africa, bringing together 500+ delegates, 25+ countries, 50+ exhibitors, and 20+ expert speakers to discuss opportunities, policies, and innovations shaping aviation in the region.



Why Now?

West & Central Africa, home to over **400 million people across 25 countries**, is a region bursting with opportunity. The region's aviation market is entering a new growth phase with increased investments in airlines, airports, MRO, and digital transformation.

AeroWest 2026 is the platform for decision—makers, OEMs, financiers, and regulators to collaborate and accelerate growth.



Why Partner with AeroWest 2026?



Access to senior-level decision makers & policymakers.



Brand visibility in one of the world's fastest—growing aviation regions.



Exclusive networking opportunities with C-suite leaders.



Influence discussions shaping the region's aviation future.



Media exposure across Africa and international aviation networks.

Exhibition Benefit

The West & Central Africa Aviation Summit & Exhibition

Meet Real Decision-Makers

Network directly with airline CEOs, airport authorities, and aviation ministers.

Access Airport & Infrastructure Projects

Connect with PPP opportunities and project—finance leads across the region.

Expand Cargo & Trade Networks

Tap into booming intra—African trade and air logistics expansion.

Showcase Financing Solutions

Position your bank or leasing product before fleets hungry for capital.

Capitalize on SAATM & AfCFTA Integration

Offer cross—border solutions in a liberalizing African skies.

Gain Premium Media & Policy Exposure

Be recognized as a key partner in shaping Africa's aviation future.

Ride Africa's Passenger Growth Wave

Capture opportunities in one of the world's fastest—growing aviation markets.

Secure Qualified Leads via B2B Matchmaking

Meet verified buyers and decision—makers through pre—arranged sessions.

Present Fleet Renewal Offers

Engage airlines seeking cost efficient, next—generation aircraft and MRO services.

Showcase Green Financing& ESG Solutions

Lead the sustainability and aviation decarbonisation agenda.

Join the region's most influential aviation marketplace.

Secure your booth today: exhibit@aerowestafrica.com, www.aerowestafrica.com/sponsor

Sponsorship Benefits

Regional Market Visibility

Reach over 400 million consumers across 23 nations – position your brand at the heart of Africa's fastest–growing aviation corridor.

Media & PR Exposure

Enjoy regional and international coverage – CNN Africa, CNBC Africa, Aviation Week – over 30 million combined reach.

Corporate Social Impact

Champion initiatives for women in aviation, youth empowerment, and sustainable air transport growth.

Access to Decision Makers

Connect directly with ministers, airline CEOs, airport authorities, and financiers through exclusive networking sessions.

Government & Policy Influence

Join strategic discussions on regional air connectivity and aviation policy – contribute to summit communiqués.

Legacy & Long-Term Value

Cement your legacy as a catalyst for aviation transformation and enjoy year—round brand visibility.

Brand Leadership & Thought Ownership

Showcase your expertise and innovation sponsor panels, deliver keynotes, and shape industry narratives.

High Value Business Leads

Engage with 1,000+ industry participants, generate qualified B2B leads and new business opportunities.

Market Research & Intelligence

Access exclusive white papers, data insights, and post-event reports on Africa's aviation growth sectors.

Brand Activation Opportunities

Showcase your brand via exhibition booths, networking lounges, and gala activations with direct audience engagement.

Partner with AeroWest 2026 – Elevate Your Brand. Transform the Future of Aviation

Contact: sponsorship@aerowestafrica.com | www.aerowestafrica.com

Sponsorship Opportunities

Category	Investment (N)	Key Benefits
Platinum	\$100,000.00	Keynote speaking slot, exclusive VIP Dinner branding, 36 sqm booth, 10 passes, top—tier branding
Gold	\$60,000.00	Panel speaking, 24 sqm booth, 6 passes, lanyards OR bags branding, prime visibility
Silver	\$35,000.00	Panel/moderator slot, 18 sqm booth, 4 passes, registration/coffee branding
Bronze	\$20,000.00	12 sqm booth, 2 passes, logo visibility, branding on session screens

Special Sponsorships

Opportunity	Investment (N)	Benefits
Networking Gala Dinner	\$40,000.00	Exclusive dinner branding, speaking slot, 5 passes
Exhibition Hall	\$30,000.00	Branding throughout hall, 3 passes
Delegate Bags	\$15,000.00	Branding on all delegate bags
Lanyards	\$10,000.00	Branding on all delegate lanyards
Coffee Break (per break)	\$7,500.00	Branding during breaks, logo in program

Exhibition Packages

Investment (N)	Package	Inclusions
\$12,000.00	Premium Booth	24 sqm, prime location, 3 passes
\$7,000.00	Standard Booth	12 sqm, regular location, 2 passes
\$4,000.00	Starter Booth	6 sqm, compact for SMEs/startups, 1 pass

Audience Profile

Airlines & OEMs	30%
Regulators & Government Agencies 20%	
Investors & Financiers 15%	
Airport Authorities & Service Providers 20%	
Investors & Financiers 10%	
Media & Academia 5%	

Marketing & Media Visibility



Partnerships with leading aviation & business media



Event app with sponsor branding.



Social media reach: 500,000+ impressions.



Global press coverage and newsletter distribution.

Secure your sponsorship today and position your brand at the heart of West & Central African aviation.



Get in touch:

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Visit: www.aerowestafrica.com